

Commissioner Marilyn Brown • **Commissioner** Paula Brooks • **Commissioner** John O'Grady
President

Purchasing Department
Karl H. Kuespert, C.P.M., Director

November 3, 2014

RFQ# 2014-06-36 Insurance Consultant

The Following are Answers to Questions Received at Franklin County:

Q1) Can we please obtain copies of policies and loss runs?

A1) At this time the County does not believe copies of policies are relevant as it relates to preparing a submittal for this RFQ. The County has had approximately 15 medical malpractice claims since 2005, and there have not been any other lines of insurance that have had claims filed against it since that time.

Q2) We are asked for a list of carriers in order. My understanding is that this is a selection process for the insurance consultant/broker. Will we be limited to using just these requested markets?

A2) The purpose of this question is to determine to what insurers the vendor has direct access. Vendor will not be limited to using these markets.

Q3) You ask about marketing to carriers the County currently uses. Will the awarded broker be provided with broker of record letters for the existing policies?

A3) Yes.

Q4) Who are the carriers writing the insurance for Franklin County?

A4) Current carriers are MECC for workers' comp excess, Affiliated FM for property & boiler, Fidelity & Deposit for public employee dishonesty & Rockbridge/Mt. Hawley for medical malpractice, US Specialty for the PNC policy for Community Based Corrections.

Q5) What is the premium by line of insurance and/or by policy?

A5) Medical malpractice \$230,482, property & boiler \$327,274, PE dishonesty \$9,506 & workers' comp excess \$348,735, PNC for Community Based Corrections \$52,506, 4 NFIP policies at \$14,415 each.

Q6) Approximate number of endorsements/changes to policies each year?

A6) 30-45.

Q7) Average number of claims and dollar amounts per year by line and/or policy?

A7) Property – No claims since 2007, medical malpractice 15 claims since 2005. No claims for workers' comp excess filed. No claims for public employee dishonesty since 2000. No flood claims on 100 year properties.

Q8) Can you confirm whether the \$500 bid bond applies as a prerequisite to offer services?

A8) Bid Bond is not applicable to this RFQ.

Q9) Who is the current consultant and how long have they provided the services?

A9) Wells Fargo for 5 years.

Q10) What is the annual consultant compensation?

A10) Please see the attached document:

http://crms.franklincountyohio.gov/RMSWeb/pdfs/Resolutions/r_000005869/resolution-published.pdf

Q11) Can you provide the coverage limits by line of coverage and the lead carriers?

A11) This is not applicable to the RFQ.

Q12) Why is the County issuing this RFQ at this time?

A12) Expiration of existing contract.

* * * * *

The submittal opening date remains November 10, 2014 at 2:00 pm.

This document becomes part of RFQ #2014-06-36. Please sign and return with your bid to acknowledge receipt and understanding of this document.

Company Name

Authorized Signature

Printed Name and Title

